**QUESTION BANK**

**UNIT I**

TWO MARKS

1. Describe the meaning of entrepreneur.
2. Highlight any three characteristics of successful entrepreneur.
3. Define intrapreneur.
4. Distinguish intrapreneur from entrepreneur.
5. Who is a social entrepreneur?
6. Define social entrepreneurship.
7. Who is a Fabian entrepreneur?
8. Distinguish entrepreneur from manager.
9. Who is a drone entrepreneur?
10. Define entrepreneurship.
11. Differentiate entrepreneur from entrepreneurship.
12. Describe entrepreneurial culture.
13. Define entrepreneurial development.
14. List the traits of an entrepreneur.

FIVE MARKS

1. Explain the factors affecting entrepreneurial growth.
2. Explain briefly various types of entrepreneurs.
3. What are the major problems faced by small entrepreneurs?
4. Discuss the features of entrepreneurship.
5. What are the risks involved with entrepreneurship?
6. Discuss the nature of entrepreneurship.
7. Explain the need for entrepreneurship development in the Indian scenario. What are the steps taken by the government for entrepreneurship development?
8. ‘Entrepreneurship in India involves lot of constraints and challenges’. Do you agree with this statement?
9. Explain the term ‘entrepreneur’ and ‘entrepreneurship’
10. Discuss the role of an innovating entrepreneur in economic development of a country.
11. Differentiate between intrapreneur and entrepreneur.

TEN MARKS

1. Define entrepreneurship. Discuss the importance of entrepreneurship development in new economy for a country like India.
2. Narrate six difference between a Manager and Entrepreneur.
3. “Defining qualities of an entrepreneur are more of myths less or realities” –Comment
4. Describe the various functions performed by entrepreneurs.
5. Discuss the characteristics of an entrepreneur.
6. What are the qualities of a successful entrepreneur?
7. Explain the various environmental barriers to entrepreneurship.
8. Trace the evolution of entrepreneurship in India. Explain the reasons for the slow pace of entrepreneurial growth in India.
9. What is the need for developing entrepreneurial culture?
10. Explain the Various aspects of entrepreneurial culture.
11. What are the factors influencing entrepreneurial environment?
12. Explain the process of nurturing culture.

**UNIT II**

TWO MARKS

1. What do you mean by entrepreneurship development program?
2. What is the primary objective of EDP?
3. Give a brief note on entrepreneurial training.
4. Define proprietorship.
5. Define partnership.
6. What is partnership deed?
7. Define a company.
8. Differentiate a private company from public company.
9. What do you mean by entrepreneurial change?
10. What is meant by entrepreneurial mobility?
11. What do you understand by the term occupational mobility?
12. What do you mean by locational mobility?

FIVE MARKS

1. What are the factors that determine the working capital requirement of a business?
2. Trace the evolution of entrepreneurship.
3. Examine the relationship between innovation and entrepreneurship. What are the steps to be taken for strengthening the innovative skills of the entrepreneur?
4. Explain the various techniques to be adopted by an entrepreneur for creative problem.
5. Distinguish between international entrepreneurship and domestic entrepreneurship. Identify international entrepreneurship opportunities available to Indian entrepreneurs in the present scenario.
6. Explain the different stages in entrepreneurial process.
7. Explain the significance of innovation and creativity in entrepreneurship.
8. What are the important distinction between a private and a public limited company?
9. Explain in detail about evolution of entrepreneurs.
10. Explain the importance of entrepreneurship development.

TEN MARKS

1. Explain the objective of entrepreneurial training.
2. What are the different ownership forms available to entrepreneurs? Discuss each in brief.
3. Briefly describe advantages and disadvantages of different forms business organization.
4. What are the major advantages that the company form of organization has over others?
5. Discuss the special features of a cooperative form of organization. How it is different from a company?
6. Explain the factors determining the degree of locational mobility of entrepreneur.
7. Classify different forms entrepreneurial mobility.
8. Explain the role of consultancy organizations in promoting entrepreneurs.
9. What are the pre-requisites of entrepreneurial development?
10. Explain the stages in entrepreneurship development process.

**UNIT III**

TWO MARKS

1. What do you mean by opportunity?
2. What do you understand by project identification?
3. What is a project?
4. What is the meaning of zeroing the process?
5. What is meant by idea generation?
6. What is meant by project selection?
7. Describe SWOT analysis?
8. Define business plan.
9. Define project formulation.
10. What do you mean by project scheduling?
11. What is network analysis?
12. What is PERT?
13. What is CPM?
14. Explain Break-Even analysis.
15. What is a feasibility report?
16. Define financial analysis.
17. Describe profitability analysis.
18. Write note on social cost benefit analysis.
19. What is meant by project appraisal?
20. What is a ratio?

FIVE MARKS

1. What are the stages in project formulation?
2. Write short notes on the following:
3. Sources of Business ideas
4. Sickness of units and remedial assistance.
5. What are the sources of new project ideas?
6. What is a project report? Why is it prepared?
7. What are the points to be noted while conducting market research?
8. What are the points to be noted while selecting the projects?
9. What are the components of feasibility study?
10. What is the purpose of conducting market research?
11. Write note on:
12. Debt service coverage ratio
13. Break-even point
14. Debt- equity ratio
15. What do you understand by financial viability? Discuss its significance.
16. Discuss the salient features of SWOT analysis.
17. Define the term ‘business plan’. Explain its types.
18. Discuss the objectives of a business plan.
19. Why project reports are prepared? What is essential for good project report?
20. What are the various sources of new business ideas?
21. Discuss the steps involved in preparing a business plan.

TEN MAKS

1. Discuss the criteria for selecting a particular project.
2. As a potential entrepreneur, how would you construct a business plan to satisfy your banker?
3. What is meant by feasibility analysis? Why is it done?
4. Discuss the various components of a project report.
5. What are the advantages of conducting SWOT analysis?
6. Discuss the objectives of project report.
7. What are the essential of an ideal project report?
8. Discuss the various stages involved in the process of project identification.
9. What is a feasibility report?
10. How to identify the financial viability of the new project?
11. What are the contents of a project proposal?
12. What are the points to be noted while performing the SWOT analysis for identifying better projects?
13. Discuss the stages in the project report formulation.
14. What do you mean by the term ‘business idea’ explain the government procedure involved in it.
15. Briefly explain the tools which helps assessing the financial viability of project.
16. What are the different sources of new entrepreneurial ideas? As an entrepreneur how would you convert ideas in to opportunities?

**UNIT IV**

TWO MARKS

1. What is financial planning?
2. Classify the financial needs of an enterprise.
3. What is capital?
4. What is meant by working capital?
5. What do you mean by long term and short term capital?
6. What are the internal sources of finance?
7. What are the external sources of finance?
8. Define capital structure.
9. What is capitalization?
10. What is overcapitalization and under capitalization?
11. What are the sources of short term finance?
12. Define venture capital.
13. Explain the term export finance.
14. What is known as seed money?
15. What is meant by post shipment finance?
16. Write a short note on entrepreneurial guidance bureau.
17. Which are the institutions providing institutional finance to small enterprises?

FIVE MARKS

1. Explain the role of state financial corporations in supporting entrepreneurs.
2. What are the functions of NSIC?
3. What do you mean by seed capital assistance?
4. Discuss the services rendered by SSDIC to entrepreneurs.
5. What are the functions of state level institutions?
6. Explain the role of SIDBI and DIC in entrepreneurial development.
7. Write note on special credit facilities by banks for entrepreneur.
8. What are the services rendered by NABARD towards entrepreneurial development?
9. Discuss the objectives and functions of SIDBI.
10. Explain the sources of short term finance.

TEN MARKS

1. What is the role played by the commercial banks in the development of Entrepreneurs?
2. Discuss the different types of assistance provided by the financial institutions for the development of entrepreneurship.
3. Explain the different methods of financing for a project.
4. Illustrate the role of financial institutions promoting entrepreneurship development in India with special emphasis on the liberalized schemes of assistance for working capital
5. Write an essay on the role played by SIS and IDBI for the development of entrepreneurship.
6. Describe the objectives and functions of NABARD.
7. Write note on:
8. Financial Plan
9. SIDO
10. FDI
11. Exporting
12. What is the need for institutional finance?
13. Write a short note on Entrepreneurial guidance bureau
14. How capitalization is classified?

**UNIT V**

TWO MARKS

1. Define women entrepreneur.
2. List the major functions of women entrepreneur.
3. Define the term rural entrepreneurship.
4. What do you mean by rural entrepreneurship?
5. Define industrial sickness
6. What do you mean by incipient sickness?
7. List the symptoms of industrial sickness.
8. State the signals of industrial sickness.
9. Why do industries fall sick?
10. State the primary steps involved in setting SSI unit.

FIVE MARKS

1. Trace the growth and development of rural entrepreneurs in India
2. What are the social problems of women entrepreneurs?
3. Explain the importance of small scale industries in an economy.
4. Discuss the different types of incentives offered to entrepreneurs.
5. Mention the advantages of incentives and subsidies.
6. Write short note on incentives and subsidies.
7. What are the problems of entrepreneurs?
8. What are the causes of industrial sickness?
9. Explain the consequences of industrial sickness.
10. Explain the need for rural entrepreneurship.

TEN MARKS

1. What are the problems faced by Indian Women Entrepreneur and what government support can they avail?
2. Define the term incentives. Why is it needed by entrepreneurs?
3. Discuss the significance of incentives to the entrepreneurs.
4. Describe the various government initiatives to promote entrepreneurship.
5. Explain the role of central and state government in promoting entrepreneurs in India.
6. What is meant by industrial sickness? What are the symptoms of industrial sickness?
7. Explain the measures to curb industrial sickness.
8. What are the functions of women entrepreneurship?
9. Explain about the growth of women entrepreneurship.
10. What are the limitations of women entrepreneurship?
11. Explain about the government policies on revival of sick industries.